

# CAREER LADDER BUSINESS & FINANCE

Last Updated: February 2024

# NOVA

Northern Virginia  
Community College

[www.nvcc.edu/LMI](http://www.nvcc.edu/LMI)



## Banking & Finance

Receptionists, Tax Preparers,  
Office Assistants, Bank Tellers,  
Administrative Assistants

**\$14.00 - \$19.83/hr.**  
6,584 Postings



## Admin Support & Human Resources

Receptionists, Office  
Assistants, Administrative  
Assistants, Customer Service  
Representatives, Office  
Services Specialists

**\$14.00 - \$19.99/hr.**  
10,752 Postings



## Sales & Marketing

Brand Ambassadors and  
Event Specialists, Sales  
Assistants, Telemarketers

**\$15.77 - \$18.71/hr.**  
971 Postings

### High School Diploma or GED



### Certificate or Diploma (1-2 yrs.)

Diploma, Certificate, License,  
and/or Apprenticeship Programs



### Associate Degree (2 yrs.)

License or certificate  
and/or Apprenticeship Programs



### Bachelor's Degree (4 yrs.)



### Post-Graduate Degree



Accounting Clerks,  
Bookkeepers, Insurance Claims  
Processors/Representatives

**\$21.99 - \$22.24/hr.**  
1,770 Postings

Mortgage and Loan Processors,  
Loan Interviewers, Bill and Account  
Collectors, Credit Counselors,  
Billing Clerks, Auditing Clerks

**\$48,625 - \$56,464/yr.**  
2,330 Postings

Accountants, Auditors, Acquisition  
Analysts, Business Analysts,  
Budget Analysts, Credit Analysts,  
Financial Analysts, Insurance Sales  
Agents and Underwriters, Personal  
Financial Advisors, Loan Officers,  
Risk Management Specialists,  
Personal Bankers, Branch  
Managers, Finance Directors

**\$59,832 - \$183,806/yr.**  
20,773 Postings

Controllers, Chief Financial  
Officers, Chief Executive Officers

**\$183,806 - \$252,952/yr.**  
3,175 Postings

Office Managers, Payroll  
Specialists, Bookkeepers

**\$22.24 - \$27.39/hr.**  
3,772 Postings

Human Resources Assistants,  
Training Specialists,  
Executive Assistants

**\$56,507 - \$86,041/yr.**  
2,883 Postings

Benefits Specialists,  
Recruiters, Management  
Analysts, Administrative  
Managers, Compliance  
Managers, Project Managers,  
Training Managers, Human  
Resources Managers, General  
and Operations Managers

**\$84,983 - \$167,249/yr.**  
28,391 Postings

Chief Executive or  
Financial Officers

**\$183,806 - \$252,952/yr.**  
3,175 Postings

Marketing Representatives,  
Account Managers, Sales  
Supervisors, Real Estate Agents

**\$20.74 - \$36.78/hr.**  
3,021 Postings

Graphic Designers,  
Marketing Specialists,  
Communications Specialists

**\$68,801 - \$98,386/yr.**  
4,081 Postings

Sales Representatives,  
Sales Engineers, General  
and Operations Managers,  
Communications Managers,  
Sales Managers, Marketing  
Managers, Advertising Managers,  
Project Managers, Market  
Research Analysts

**\$78,757 - \$180,333/yr.**  
24,744 Postings

Chief Executive or  
Financial Officers

**\$183,806 - \$252,952/yr.**  
3,175 Postings

Occupations grouped by level of education typically required for employment, as determined by the Bureau of Labor Statistics (BLS). Openings represent the total number of online job postings from February 1, 2023 to January 31, 2024 in the NOVA region, as compiled by Lightcast. Wages represent the 25th percentile of hourly pay for positions at the High School/GED and Certificate/Diploma levels, and median annual salaries for positions at the associate, bachelor, and post-graduate degree levels. Wages calculated by Lightcast based on 2022 Occupational Employment and Wage Statistics (OEWS) data from the BLS.